SERVING SENIORS AND SUBSIDIARIES CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2024 AND 2023



Leaf & Cole, LLP Certified Public Accountants

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Leaf & Cole, LLP Certified Public Accountants A Partnership of Professional Corporations

Independent Auditor's Report

To the Board of Directors Serving Seniors and Subsidiaries

Report on the Audit of the Consolidated Financial Statements

Opinion

We have audited the accompanying consolidated financial statements of Serving Seniors and Subsidiaries, which comprise the consolidated statements of financial position as of June 30, 2024 and 2023, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Serving Seniors and Subsidiaries as of June 30, 2024 and 2023, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of Serving Seniors and Subsidiaries, and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Serving Seniors and Subsidiaries' ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Serving Seniors and Subsidiaries' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Serving Seniors and Subsidiaries' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Leaf Cole LLP

San Diego, California October 22, 2024

SERVING SENIORS AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION JUNE 30, 2024 AND 2023

ASSETS

		2024	<u>2023</u>
Current Assets: (Notes 2, 4, 5, 6, 7, 8, 9 and 15)			
Cash and cash equivalents	\$	4,950,036	\$ 5,129,317
Investments		1,841,503	1,682,874
Grants receivable		1,724,597	2,030,986
Accounts receivable - related parties, net		352,384	198,300
Other receivable		85,102	14,931
Pledges receivable		293,869	192,105
Rent receivable		21,630	13,917
Accrued interest receivable		7,149	11,513
Prepaid expenses and other	_	395,777	291,375
Total Current Assets		9,672,047	9,565,318
Noncurrent Assets: (Notes 2, 4, 5, 10, 11, 12, 13, 14, 15, 19 and 20)			
Restricted reserves		563,383	430,152
Notes receivable, net		2,919,068	2,964,705
Land, building and equipment, net		26,625,476	27,569,854
Operating lease right-of-use asset, net		35,606	44,326
Investments in limited partnerships		274,446	270,846
Investments restricted for endowment		750,000	750,000
Beneficial interest in endowment funds		8,992	8,670
Total Noncurrent Assets	-	31,176,971	32,038,553
TOTAL ASSETS	\$	40,849,018	\$ 41,603,871

SERVING SENIORS AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (CONTINUED) JUNE 30, 2024 AND 2023

LIABILITIES AND NET ASSETS

		2024		<u>2023</u>
Current Liabilities: (Notes 2 and 20)	¢	056 600		
Accounts payable	\$	856,693	\$	273,704
Payroll and related liabilities		159,928		132,954
Tenant security deposits		27,000		28,800
Accrued paid time off		301,805		262,537
Other liabilities		179,082		102,669
Prepaid rent		9,548		38,966
Current portion of operating lease liability		8,381		8,076
Current portion of mortgage payable		64,155		59,860
Total Current Liabilities	_	1,606,592	-	907,566
Noncurrent Liabilities: (Notes 2, 16, 17 and 20)				
Notes payable		2,200,000		2,200,000
Operating lease liability, net of current portion		27,863		36,244
Mortgage payable, net of current portion		1,341,926		1,398,572
Accrued interest payable		8,723		9,070
Total Noncurrent Liabilities	_	3,578,512	•	3,643,886
Total Liabilities	_	5,185,104		4,551,452
Commitments and Contingencies: (Notes 15, 19, 20 and 21)				
Net Assets: (Notes 2, 17, and 18)				
Without donor restrictions				
Undesignated		31,404,776		32,939,430
Board designated		2,913,469		2,369,890
Total Net Assets Without Donor Restrictions		34,318,245	-	35,309,320
With donor restrictions				
Purpose restrictions		349,177		471,094
Time restrictions		237,500		513,335
Perpetual in nature		758,992		758,670
Total Net Assets With Donor Restrictions		1,345,669	•	1,743,099
Total Net Assets	_	35,663,914	•	37,052,419
TOTAL LIABILITIES AND NET ASSETS	\$_	40,849,018	\$	41,603,871

SERVING SENIORS AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

		2024						2023						
	Wit	thout Donor	V	Vith Donor			Wit	thout Donor	V	With Donor				
	R	estrictions	Re	strictions		Total	R	estrictions	Re	strictions		Total		
Revenue, Support and Gains:														
Government grants	\$	8,975,554	\$	-	\$	8,975,554	\$	8,662,733	\$	-	\$	8,662,733		
Contributions		1,797,286		919,000		2,716,286		1,090,206		1,121,021		2,211,227		
Rental Income		1,335,669		-		1,335,669		653,401		-		653,401		
Housing		697,383		-		697,383		1,690,514		-		1,690,514		
In-kind contributions		610,200		-		610,200		610,200		-		610,200		
Donations from seniors served		99,734		-		99,734		100,225		-		100,225		
Other income		65,605		-		65,605		136,316		-		136,316		
Laundry and vending income		10,062		-		10,062		1,831		-		1,831		
Special events:														
Special events revenue		-		593,851		593,851		-		686,639		686,639		
Less: Cost of direct benefits to donors		-		(63,875)	_	(63,875)		-		(70,000)		(70,000)		
Special events revenue, net		-		529,976		529,976		-		616,639		616,639		
Investment income, net		527,479		698		528,177		3,432,788		100,926		3,533,714		
Net assets released from restrictions		1,847,104		(1,847,104)		-		10,355,997		(10,355,997)		-		
Total Revenue, Support and Gains	_	15,966,076		(397,430)	_	15,568,646		26,734,211		(8,517,411)		18,216,800		
Expenses:														
Program Services:														
Nutrition program		8,417,576		-		8,417,576		8,109,062		-		8,109,062		
Health and social services		2,953,270		-		2,953,270		2,655,278		-		2,655,278		
Rental real estate		1,760,312		-		1,760,312		955,399		-		955,399		
Housing development and facility support		1,667,075		-		1,667,075		1,307,499		-		1,307,499		
Total Program Services	_	14,798,233		-	_	14,798,233		13,027,238		-		13,027,238		
Supporting Services:														
Management and general		1,097,403		-		1,097,403		919,398		-		919,398		
Fundraising		1,061,515		-	_	1,061,515	_	995,378		-		995,378		
Total Supporting Services	_	2,158,918		-	_	2,158,918		1,914,776		-		1,914,776		
Total Expenses		16,957,151			_	16,957,151	_	14,942,014		-	_	14,942,014		
Change in Net Assets		(991,075)		(397,430)		(1,388,505)		11,792,197		(8,517,411)		3,274,786		
Net Assets at Beginning of Year	_	35,309,320		1,743,099	_	37,052,419	_	23,517,123		10,260,510		33,777,633		
NET ASSETS AT END OF YEAR	\$	34,318,245	\$	1,345,669	\$	35,663,914	\$	35,309,320	\$	1,743,099	\$	37,052,419		

SERVING SENIORS AND SUBSIDIARIES CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2024

			Program Services							orting Servic						
	-				Housing		Total	-					Total			
		Nutrition	Health and	Rental	Development &		Program		Management				Supporting			Total
		Program	Social Services	Real Estate	Facility Support		Services		and General	Ē	undraising		Services	Eliminations		Expenses
Personnel:																
Salaries	\$	2,212,317	\$ 1,521,636	\$ -	\$ 412,656	\$	4,146,609	\$	546,471	\$	495,514	\$	1,041,985	\$ -	\$	5,188,594
Employee benefits		380,592	164,537	-	82,741		627,870		66,003		47,325		113,328	-		741,198
Payroll taxes	-	162,606	112,521	-	30,599		305,726	-	32,777		36,944	-	69,721	 -		375,447
Total Personnel	-	2,755,515	1,798,694	-	525,996	-	5,080,205	-	645,251		579,783	-	1,225,034	-		6,305,239
Operating Expenses:																
Auto		505,109	-	-	5,781		510,890		384		-		384	-		511,274
Bad debts		-	-	-	12,500		12,500		8,348		-		8,348	-		20,848
Consultants		-	287,267	-	-		287,267		85,294		87,997		173,291	-		460,558
Depreciation		282,699	2,019	671,706	229,570		1,185,994		17,001		-		17,001	-		1,202,995
Equipment		77,526	17,787	-	(4,111)		91,202		-		-		-	-		91,202
Food costs		4,510,982	81,449	-	-		4,592,431		-		-		-	-		4,592,431
Insurance		-	1,106	-	42,212		43,318		33,223		-		33,223	-		76,541
Lease expense		1,903	366,547	-	10		368,460		10,523		1,624		12,147	-		380,607
Mail house services		3,546	6,885	-	18		10,449		571		92,212		92,783	-		103,232
Occupancy and utilities		104	50	-	737,154		737,308		85		53		138	-		737,446
Other expense		38,397	47,047	-	6,379		91,823		89,849		48,181		138,030	-		229,853
Professional fees		6,094	-	-	24,371		30,465		64,516		-		64,516	-		94,981
Property operation cost		-	-	1,740,790	-		1,740,790		-		-		-	(652,184)		1,088,606
Repairs and maintenance		28,035	51,587	-	69,660		149,282		42		-		42	-		149,324
Special events		-	-	-	-		-		-		172,237		172,237	-		172,237
Specific assistance		-	187,848	-	-		187,848		-		-		-	-		187,848
Supplies and office		175,765	67,188	-	6,299		249,252		126,087		77,149		203,236	-		452,488
Telephone		23,988	26,413	-	11,236		61,637		9,776		1,877		11,653	-		73,290
Travel, conferences and meetings	_	7,913	11,383	-	-		19,296		6,453		402	_	6,855	 -		26,151
Total Operating Expenses	-	5,662,061	1,154,576	2,412,496	1,141,079	-	10,370,212	-	452,152	_	481,732	-	933,884	(652,184)	_	10,651,912
Less: Eliminations	-	-		(652,184)		_	(652,184)	_		_		_		652,184		
TOTAL EXPENSES	\$	8,417,576	\$ 2,953,270	\$ 1,760,312	\$ 1,667,075	\$	14,798,233	\$	1,097,403	\$	1,061,515	\$	2,158,918	\$	\$	16,957,151

SERVING SENIORS AND SUBSIDIARIES CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2023

	_			Program Servic	es			_		Supp	orting Servic	es					
	-	Nutrition <u>Program</u>	Health and Social Services	Rental <u>Real Estate</u>	Housing Development & <u>Facility Support</u>		Total Program <u>Services</u>	-	Management and General		Fundraising		Total Supporting <u>Services</u>	Ē	liminations		Total <u>Expenses</u>
Personnel:																	
Salaries	\$	2,198,815	\$ 1,371,835	\$ -	\$ 383,418	\$	3,954,068	\$	384,352	\$	433,394	\$	817,746	\$	-	\$	4,771,814
Employee benefits		304,667	137,561	-	70,237		512,465		54,868		38,116		92,984		-		605,449
Payroll taxes	_	156,157	98,380		27,463	_	282,000	_	34,242	_	31,392	_	65,634		-		347,634
Total Personnel	-	2,659,639	1,607,776		481,118	_	4,748,533	-	473,462	_	502,902	-	976,364	_	-		5,724,897
Operating Expenses:																	
Auto		487,460	-	-	5,665		493,125		-		-		-		-		493,125
Bad debts		-	-	-	-		-		27,631		-		27,631		-		27,631
Consultants		109,329	250,102	-	3,790		363,221		96,004		167,128		263,132		-		626,353
Depreciation		171,093	2,199	344,679	207,639		725,610		18,913		-		18,913		-		744,523
Equipment		43,550	83,004	-	57,933		184,487		1,861		-		1,861		-		186,348
Food costs		4,066,013	24,151	-	-		4,090,164		-		-		-		-		4,090,164
Insurance		-	1,104	-	31,400		32,504		29,020		-		29,020		-		61,524
Interest expense		-	-	-	-		-		-		-		-		-		-
Lease expense		4,897	157,469	-	181		162,547		1,803		1,330		3,133		-		165,680
Mail house services		2,825	8,871	-	1,289		12,985		1,528		78,149		79,677		-		92,662
Occupancy and utilities		366,147	54	-	352,489		718,690		51		92		143		-		718,833
Other expense		22,240	23,054	-	10,355		55,649		84,732		46,540		131,272		-		186,921
Professional fees		3,572	10,876	-	29,873		44,321		56,209		-		56,209		-		100,530
Property operation cost		-	-	928,258	-		928,258		-		-		-		(317,538)		610,720
Repairs and maintenance		9,272	31,920	-	90,186		131,378		-		-		-		-		131,378
Special events		-	-	-	-		-		-		153,231		153,231		-		153,231
Specific assistance		-	345,700	-	-		345,700		-		-		-		-		345,700
Supplies and office		133,182	83,219	-	24,109		240,510		117,039		43,445		160,484		-		400,994
Telephone		22,048	20,811	-	11,472		54,331		11,145		2,235		13,380		-		67,711
Travel, conferences and meetings	-	7,795	4,968		-	_	12,763	-	-	_	326	-	326		-	_	13,089
Total Operating Expenses	-	5,449,423	1,047,502	1,272,937	826,381	-	8,596,243	-	445,936	_	492,476	-	938,412	· -	(317,538)	_	9,217,117
Less: Eliminations	-	-		(317,538)		_	(317,538)	-		_	-	-	-		317,538		
TOTAL EXPENSES	\$	8,109,062	\$ 2,655,278	\$ 955,399	\$ 1,307,499	\$	13,027,238	\$	919,398	\$	995,378	\$	1,914,776	\$	-	\$	14,942,014

SERVING SENIORS AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

		<u>2024</u>		<u>2023</u>
Cash Flows From Operating Activities: Change in net assets	¢	(1, 299, 505)	¢	2 274 796
6	\$	(1,388,505)	\$	3,274,786
Adjustments to reconcile change in net assets to net cash provided by operating activities:				
Depreciation		1,202,995		744,523
Bad debts		, ,		
		20,848		27,631
Amortization of right-of-use asset under operating lease Amortization of debt issuance cost		8,720		1,453
		7,509		3,755
Net unrealized gains on investments		(331,490)		(199,137)
Income from investments in limited partnerships, net		(3,600)		(7,466)
Income from acquisition of subsidiary		-		(3,232,328)
Loss on revaluation of subsidiary		-		231,006
Endowment investment income		(698)		(550)
Endowment restricted contributions		-		(101)
Endowment restricted distributions		376		365
(Increase) Decrease in:		20 < 200		
Grants receivable		306,389		(711,643)
Accounts receivable - related parties, net		(174,932)		(98,900)
Other receivable		(70,171)		486,884
Pledges receivable, net		(101,764)		520,560
Rent receivable		(7,713)		92,303
Accrued interest receivable		4,364		(228,729)
Prepaid expenses and other		(104,402)		(18,407)
(Decrease) Increase in:				
Accounts payable		582,989		108,751
Payroll and related liabilities		26,974		43,075
Tenant security deposits		(1,800)		1,000
Accrued paid time off		39,268		(11,772)
Other liabilities		76,413		71,502
Prepaid rent		(29,418)		14,177
Operating lease liability		(8,076)		(1,459)
Accrued interest payable	_	(347)	_	(164)
Net Cash Provided by Operating Activities	-	53,929	-	1,111,115
Cash Flows From Investing Activities:				
Purchase of land, building and equipment		(258,617)		(842,463)
Increase in notes receivable		-		(663,666)
Payments on notes receivable		45,637		9,295
Sale of investments, net		172,861		91,055
Cash acquired from acquisition of subsidiary		-		36,856
Restricted reserve from acquisition of subsidiary		-		332,752
Purchase of subsidiary		-		(10,000)
Change in beneficial interest in endowment funds		(322)		(286)
Net Cash Used in Investing Activities	-	(40,441)	-	(1,046,457)

(Continued)

SERVING SENIORS AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED) FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	<u>2024</u>		<u>2023</u>
Cash Flows From Financing Activities:			
Payments on mortgage payable	\$ (59,860)	\$	(28,410)
Endowment investment income	698		550
Endowment distributions	(376)		(365)
Endowment contributions	-		101
Distributions from investments in limited partnerships	-		6,929
Net Cash Used in Financing Activities	(59,538)		(21,195)
Net (Decrease) Increase in Cash and Cash Equivalents and Restricted Cash	 (46,050)		43,463
	(10,000)		,
Cash and Cash Equivalents and Restricted Cash at Beginning of Year	 5,559,469	_	5,516,006
CASH AND CASH EQUIVALENTS AND RESTRICTED CASH AT END OF YEAR	\$ 5,513,419	\$_	5,559,469
Supplemental Disclosure of Cash Flow Information: Cash paid for interest	\$ 106,922	\$	45,761
Cash paid for amounts included in measurement of operating lease liability	\$ 9,572	\$	1,595
Supplemental Disclosure of Noncash Cash Flow Information: Operating lease right-of-use asset after ASC 842 implementation	\$ 	\$	45,780

Note 1 - Organization:

The consolidated financial statements of the Organization include the following entities:

Serving Seniors

Serving Seniors, is a California Nonprofit Public Benefit Corporation. Its mission is to help seniors in poverty live healthy and fulfilling lives.

Senior Housing Corporation

Senior Housing Corporation was established in February 2000 to own, manage, support and develop housing for low and/or moderate income citizens and/or housing for mentally, physically or developmentally challenged persons. The Board of Directors of Senior Housing Corporation are elected by the Board of Directors of Serving Seniors. Senior Housing Corporation has a 0.005% partnership interest in Market Square Manor Associates, LP.

Senior Housing Corporation became a partner of HDP Broadway Management, LLC. HDP Broadway Management, LLC was formed as a limited liability company under the laws of the State of California on July 22, 2013. HDP Broadway Management, LLC was established for the purpose and intent of acquiring real property and providing and managing housing for low income persons. Senior Housing Corporation has a 21.0% partnership interest in HDP Broadway Management, LLC. HDP Broadway Management, LLC has a 0.01% partnership interest in HDP Broadway, L.P.

Senior Housing Corporation became sole member of Fairmount SHC Housing, LLC. Fairmount SHC Housing, LLC was formed as a limited liability company under the laws of the State of California on March 16, 2017. Fairmount SHC Housing, LLC was established for the purpose and intent or acquiring real property and provide and manage housing for low income persons. Fairmount SHC Housing, LLC has a .01% interest in Fairmount Senior Housing CIC, L.P.

Senior Housing Corporation became sole member of Ramona SHC Housing, LLC. Ramona SHC Housing, LLC was formed as a limited liability company under the laws of the State of California on March 16, 2017. Ramona SHC Housing, LLC was established for the purpose and intent or acquiring real property provide and manage housing for low income persons. Ramona SHC Housing, LLC has a 0.51% partnership interest in Ramona Seniors CIC, L.P.

Senior Housing Corporation became a sole member of New Palace MGP SHC, LLC. New Palace MGP SHC, LLC was formed as a limited liability company under the laws of the State of California on July 21, 2017. New Palace MGP SHC, LLC was established for the purpose and intent of acquiring real property and providing and managing housing for low income persons. New Palace MGP SHC, LLC owns 21.0% of the voting stock of HDP New Palace Management, LLC. HDP New Palace Management, LLC has a 0.01% partnership interest in HDP New Palace, L.P.

New Palace MGP SHC, LLC has a 21.0% partnership interest in HDP Mariner's Village Management, LLC. HDP Mariner's Village Management, LLC has a 0.01% partnership interest in HDP Mariner's Village, L.P.

Note 1 - Organization: (Continued)

Senior Housing Corporation (Continued)

Senior Housing Corporation became sole member of Mt. Etna Senior Housing, LLC. Mt. Etna Senior Housing, LLC was formed as a limited liability company under the laws of the State of California on March 6, 2019. Mt. Etna Senior Housing, LLC was established for the purpose and intent of acquiring real property and provide and manage housing for low income persons. Mt. Etna Senior Housing, LLC has a 0.01% partnership interest in Messina CIC, L.P.

Senior Housing Corporation became a partner of HDP West Park Management, LLC on April 8, 2019. HDP West Park Management, LLC was formed as a limited liability company under the laws of the State of California on October 5, 2017. HDP West Park Management, LLC was established for the purpose and intent of acquiring real property and providing and managing housing for low income persons. In 2020, HDP West Park Management, LLC changed to a Corporation. Senior Housing Corporation has a 21.0% interest in HDP West Park Management, LLC. HDP West Park Management, LLC has a 0.009% partnership interest in HDP West Park, L.P.

Senior Housing Corporation became a sole member of San Diego SHC Housing, LLC. San Diego SHC Housing, LLC was formed as a limited liability company under the laws of the State of California on May 11, 2021. San Diego SHC Housing, LLC was established for the purpose and intent of acquiring real property and provide and manage housing for low-income persons.

City Heights Senior Housing Corporation

City Heights Senior Housing Corporation was established in September 2006 to own, manage, support and develop housing for low and/or moderate income senior citizens. The Board of Directors of City Heights Senior Housing Corporation are elected by the Board of Directors of Serving Seniors.

City Heights Square, L.P.

City Heights Square, L.P. was formed on April 1, 2005 for the purpose of acquiring, constructing, and operating a 151-unit multi-family apartment complex, known as City Heights Square Senior Apartments, located in San Diego, California. The Project rents all of the residential rental units to low-income tenants and operates in a manner intended to qualify for federal low-income housing tax credits ("Tax Credits") as provided for in Section 42 of the Internal Revenue Code ("IRC").

In 2022, the Investor and Administrative General Partner exited the City Heights Square, L.P. Serving Seniors has entered City Heights Square L.P. as Co-General Partner with a .005% share of the partnership. City Heights Senior Housing Corporation now assumes the shares of the Investor Limited Partnership – 99.989% share, Special Limited Partner - 0.001% and the Co-General Partner - .005% for a total partnership interest in City Heights Square, LP of 99.995%.

Pursuant to the Partnership Agreement, the term of the Partnership commenced as of March 25, 2005 and shall continue until December 2090, unless the Partnership is dissolved sooner.

Note 1 - Organization: (Continued)

West Senior Wellness Center

West Senior Wellness Center was established in June 2009 as a Nonprofit Public Benefit Corporation to perform the charitable functions of and carry out the charitable purposes of Serving Seniors. Serving Seniors is the sole member. The Board of Directors of West Senior Wellness Center are elected by the Board of Directors of Serving Seniors.

The following is a brief description of the Organization's programs:

Nutrition Program

Serving Seniors' Senior Nutrition Program ensures almost 7,000 low-income seniors have access to a nutritious diet, providing over one million congregate and home-delivered meals a year. Meals are served from numerous congregate sites across San Diego County and delivered directly to homebound seniors each day.

Health and Social Services

Serving Seniors' team of health educators, social service case managers, and housing navigators provide an array of integrated health and social services that improve low-income seniors' health and well-being.

Case managers work one-on-one with clients to provide support for the complex, poverty-related issues that threaten their stability and well-being. For many clients without familial support, the case managers fill the role of a caring family member, providing a helping hand and a listening ear.

Housing Development

Serving Seniors provides robust senior housing programs that lift seniors out of homelessness and increase the stock of affordable senior housing in the region. The Transitional Housing Program helps homeless seniors get off the streets by providing transitional housing and supportive services as a direct stepping stone to permanent affordable housing. Case managers help clients apply for entitlements, save and budget their money, access health and community services, provide life skills training, and make regular in-unit check-ins.

Serving Seniors partnered with the City of San Diego to open Seniors Landing Bridge Shelter, a non congregate shelter that provides temporary housing to older adults transitioning out of homelessness and into permanent housing.

Serving Seniors' affiliate entities Senior Housing Corporation and City Heights Senior Housing Corporation own 529 units of affordable senior housing. Serving Seniors provides meals, social services and socialization opportunities to senior residents across these sites.

Note 1 - Organization: (Continued)

Enrichment and Activities

Serving Seniors' Enrichment and Activities Program reduces social isolation among low-income seniors by providing more than 1,000 classes and activities a year to stimulate the mind and body. Offered daily at Serving Seniors' Gary & Mary West Senior Wellness Center and partner sites across the county, activities include fitness classes, walking groups, health education, cultural enrichment, leadership training, creative writing workshops, arts and crafts, talent competitions, social activities, and much more.

Advocacy

Serving Seniors advocates on a local, state, and national level to mobilize meaningful policy change for older adults, and engages older adults in the civic process through leadership development and advocacy training.

Rental Real Estate

Potiker City Heights Residence in City Heights offers 150 studios and one-bedroom apartments. Amenities include complete kitchens in each unit, central AC/heating, patio, storage, a dining room, community/TV room, underground parking, and on-site meals, nurses, and social workers.

Note 2 - Significant Accounting Policies:

Consolidated Financial Statements

The consolidated financial statements of the Organization include the accounts of Serving Seniors, Senior Housing Corporation, City Heights Senior Housing Corporation, City Heights Square, L.P., and West Senior Wellness Center, which are collectively referred to as the "Organization". All material interorganization transactions have been eliminated in consolidation.

Accounting Method

The consolidated financial statements of the Organization have been prepared on the accrual basis of accounting which is in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) and, accordingly, reflect all significant receivables, payables, and other liabilities.

Financial Statement Presentation

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantorimposed restrictions. Accordingly, net assets and changes thereon are classified and reported as follows:

 Net Assets Without Donor Restrictions - Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

Note 2 - Significant Accounting Policies: (Continued)

Financial Statement Presentation (Continued)

Net Assets With Donor Restrictions - Net assets subject to donor (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Risks and Uncertainties

The Organization invests in various types of investment securities which are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and such changes could materially affect the amounts reported in the consolidated statement of financial position.

Fair Value Measurements

Fair value accounting standards define fair value, establish a framework for measuring fair value, outline a fair value hierarchy based on inputs used to measure fair value and enhance disclosure requirements for fair value measurements. The fair value hierarchy distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Level 1 or 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy).

- Level 1 inputs are quoted prices in active markets for identical investments that the investment manager has the ability to access at the measurement date.
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the investment, either directly or indirectly.
- Level 3 inputs are unobservable inputs for the investment.

Note 2 - Significant Accounting Policies: (Continued)

Fair Value Measurements (Continued)

The Organization's consolidated statements of financial position include the following financial instruments that are required to be measured at fair value on a recurring basis:

- Investments in mutual funds are considered Level 1 assets and are reported at fair value based on quoted prices in active markets for identical assets at the measurement date.
- Beneficial interest in endowment funds held by San Diego Foundation is considered a Level 3 asset which represents the fair value of the underlying assets as provided by San Diego Foundation (Note 14).

Allowance for Credit Losses

The Organization recognizes an allowance for credit losses on accounts receivable to present the net amount expected to be collected as of the statement of financial position date. Such allowance is based on the credit losses expected to arise over the life of the asset which is based on the expectation as of the consolidated statement of financial position date, aging reports and historical information. Receivables are written off when the Organization determines such receivables are deemed uncollectible. Write-offs are recognized as a deduction from the allowance for credit losses. As more fully described in Note 9, the allowance for credit losses – accounts receivable – related parties totaled \$2,119,596 and \$1,972,536 at June 30, 2024 and 2023, respectively, while the allowance for credit losses – interest on notes receivable totaled \$2,127,037 and \$2,010,365 at June 30, 2024 and 2023, respectively (Note 11).

Capitalization and Depreciation

The Organization capitalizes all land, building and equipment in excess of \$5,000 at cost, while donations of property and equipment are recorded at their estimated fair value. Such donations are reported as support without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as support with donor restrictions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies net assets with donor restrictions to net assets without donor restrictions at that time. Building and equipment are depreciated using the straight-line method over the estimated useful asset lives as follows:

Building	40 years
Furniture and equipment	5 - 7 years
Vehicles	5 years
Leasehold improvements	5 - 31.5 years

Depreciation totaled \$1,202,995 and \$744,523 for the years ended June 30, 2024 and 2023, respectively.

Maintenance and repairs are charged to operations as incurred. Upon sale or disposition of land, buildings and equipment, the asset account is relieved of the cost and the accumulated depreciation account is charged with depreciation taken prior to the sale and any resultant gain or loss is credited or charged to earnings.

Note 2 - Significant Accounting Policies: (Continued)

Impairment of Land and Building

The Organization reviews its investment in land and building for impairment whenever events and changes in circumstances indicate that the carrying value of such property may not be recoverable. Recoverability is measured by a comparison of the carrying amount of the real estate to the estimated proceeds from the eventual disposition of the real estate. If the real estate is considered to be impaired, the impairment to be recognized is measured at the amount by which the carrying amount of real estate exceeds the fair value of such property. There were no impairment losses recognized in 2024 or 2023.

Debt Issuance Costs

Debt issuance costs are incurred in order to obtain financing for the Organization. Debt issuance costs are amortized on a straight-line basis over the term of the related loan, which approximates the interest method. Unamortized deferred financing costs are presented as a direct reduction from the carrying value of the related obligation to which such costs relate. Amortization of debt issuance costs is reported as a component of property operation cost and totaled \$7,509 and \$3,755 for the years ended June 30, 2024 and 2023, respectively.

Investments in Limited Partnerships

The Organization owns general partner interest in limited partnerships accounted for on the equity method.

Compensated Absences

Accumulated paid time off and other employee benefit amounts totaling \$301,805 and \$262,537 at June 30, 2024 and 2023, respectively, are accrued when incurred and included in accrued paid time off.

Tenant Security Deposits

Tenant security deposits are restricted to the extent of the security deposit liability totaling \$27,000 and \$28,800 at June 30, 2024 and 2023, respectively.

Revenue Recognition

<u>Grants</u>

Grants revenue is recognized in the period in which the related work is performed in accordance with the terms of the grant or contract. Grants receivable is recorded when revenue earned under a grant exceeds the cash receivable totaled \$1,724,597 and \$2,030,986 at June 30, 2024 and 2023, respectively.

Note 2 - Significant Accounting Policies: (Continued)

Revenue Recognition (Continued)

Contributions

Contributions including donations from seniors served are recognized when the donor makes a promise to give to the Organization that is in substance, unconditional. All other donor-restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. Contributions to be received in future periods are discounted at an appropriate discount rate. Amortization of discounts is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions.

Housing

The Organization provides supportive services for residents of affordable low-income housing projects in connection with agreements of several partnerships. The Organization earns fees based upon the agreements and recognizes revenue when the services have been provided. The Organization also provides developmental and administrative services to partnerships having an interest in the affordable low-income housing industry. The Organization earns fees based upon the agreements and recognizes the revenue based upon the completion of each performance obligation as defined in those agreements.

Rental Income and Prepaid Rent

Rental income attributable to a commercial lease is recorded when due from the occupant, generally upon the first day of each month. The lease is for a period of up to five years, with rental payments due monthly. Rental income attributable to residential leases is recorded when due from residents, generally upon the first day of each month. The Organization has elected to apply the short-term lease exception to all residential leases with a term of one-year or less. Rental payments received in advance are deferred and classified as liabilities until earned.

Other Income

Other income consists of commissions, rebates and fees for contracted services other than housing and is recognized as revenue when the services have been provided.

Laundry and Vending Income

Laundry and vending income is recorded when service is provided.

Note 2 - Significant Accounting Policies: (Continued)

Donated Services and Materials

The Organization utilizes the services of many volunteers throughout the year. This contribution of services by the volunteers is not recognized in the consolidated financial statements unless the services received (a) create or enhance nonfinancial assets or (b) require specialized skills which are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. The donated services for the years ended June 30, 2024 and 2023, did not meet the requirements above; therefore no amounts were recognized in the consolidated financial statements.

The Organization occupied facilities under lease agreements at below the market rent values of \$610,200 and \$610,200 based on the excess of fair market value of all rental space over the rents paid for the years ended June 30, 2024 and 2023, respectively. The donated rent is valued at fair value of similar properties available in commercial real estate listings.

Functional Allocation of Expenses

The consolidated statements of functional expenses present expenses by function and natural classification. The Organization allocates its expenses on a functional basis among its various programs and supporting services. Expenditures which can be identified with a specific program or support services are allocated directly, according to their natural expenditure classification. Costs that are common to several functions are allocated among the program and supporting services on the basis of time records, space utilized, and estimates made by the Organization's management.

Income Taxes

Serving Seniors, Senior Housing Corporation, City Heights Senior Housing Corporation and West Senior Wellness Center (the "Entities") are all public charities and are exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code. The Organization believes they have appropriate support for any tax position taken, and as such, do not have any uncertain tax positions that are material to the financial statements. These entities are not private foundations.

No provision or benefit for income taxes for the Limited Liability Companies and Limited Partnerships have been included in these consolidated financial statements since taxable income (loss) passes through to, and is reportable by, the Member/Partners individually.

The Entities' Returns of Organization Exempt from Income Tax for the years ended June 30, 2024, 2023, 2022 and 2021 are subject to examination by the Internal Revenue Service and State taxing authorities, generally three to four years after the returns were filed.

Note 2 - Significant Accounting Policies: (Continued)

Concentrations

Credit Risk

The Organization maintains its cash and investments in bank deposit accounts and brokerage accounts which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts. The Organization believes it is not exposed to any significant credit risk on cash and cash equivalents.

Accounts Receivable and Revenue

Grants receivable includes \$1,544,083 and \$1,746,565 due from the County of San Diego at June 30, 2024 and 2023, respectively.

The Organization received \$8,975,554 and \$8,662,733 or 58% and 48% of its total revenue support and gains from three government agencies for senior nutrition/community enhancement for the years ended June 30, 2024 and 2023, respectively.

Leasing Activities

The Organization entered into an equipment lease (Note 20). Pursuant to the guidance for accounting for leases, the Organization accounts for the lease as operating lease.

The Organization determines if an arrangement is a lease at inception. An arrangement is a lease if the arrangement conveys a right to direct the use of and to obtain substantially all of the economic benefits from the use of an asset for a period of time in exchange for consideration.

Operating lease right-of-use assets and liabilities are recognized at the commencement date based on the present value of lease payments over the lease term. The Organization uses the risk-free rate in determining the present value of lease payments.

The operating lease right-of-use asset also includes any lease payments made and excludes lease incentives. The lease term may include options to extend or terminate the lease when it is reasonably certain that the Organization will exercise that option. The lease agreement does not contain any material residual value guarantees or material restrictive covenants. Lease expense for lease payments is recognized on a straight-line basis over the lease term.

Note 2 - Significant Accounting Policies: (Continued)

Cash and Cash Equivalents and Restricted Cash

For purposes of the consolidated statements of cash flows, the Organization considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents. The following is a reconciliation of cash and cash equivalents and restricted cash reported within the consolidated statements of financial position that sum to the total in the consolidated statements of cash flows at June 30:

	<u>2024</u>	<u>2023</u>
Cash and cash equivalents	\$ 4,950,036	\$ 5,129,317
Restricted reserves	563,383	 430,152
Total Cash and Cash Equivalents and Restricted Cash	\$ 5,513,419	\$ 5,559,469

Accounting Pronouncements Adopted

In June 2016, the Financial Accounting Standards Board ("FASB") issued ASU No. 2016-13, Financial Instruments – Credit Losses ("Topic 326") to provide financial statement users with more decision-useful information about the expected credit losses on financial instruments and other commitments to extend credit held by a reporting entity at each reporting date. FASB ASU 2016-13 affects loans, debt securities, accounts receivables, net investments in leases, off-balance-sheet credit exposures, reinsurance receivables, and any other financial assets not excluded from the scope that have the contractual right to receive cash.

The standard requires a financial asset (or a group of financial assets) measured at amortized cost basis to be presented at the net amount expected to be collected. The allowance for credit losses is a valuation account that is deducted from the amortized cost basis of the financial asset(s) to present the net carrying value at the amount expected to be collected on the financial asset.

The Organization adopted ASU 2016-13 utilizing the prospective transition approach. With respect to the various receivable accounts, ASU 2016-13 did not have a material impact on the consolidated financial statements.

Subsequent Events

In preparing these consolidated financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through October 22, 2024, the date the consolidated financial statements were available to be issued.

Note 3 - Liquidity and Availability:

The Organization regularly monitors the availability of resources required to meet its operating needs and other contractual commitments. The Organization received contributions restricted by donors, and considers contributions restricted for programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Organization considers all expenditures related to its ongoing programs as well as the conduct of services undertaken to support those activities to be general expenditures.

Note 3 - Liquidity and Availability: (Continued)

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year, are comprised of the following at June 30:

	<u>2024</u>	<u>2023</u>
Financial assets at year-end:		
Cash and cash equivalents	\$ 4,950,036	\$ 5,129,317
Investments	1,841,503	1,682,874
Investments restricted for endowment	750,000	750,000
Grants receivable	1,724,597	2,030,986
Accounts receivable - related parties, net	352,384	198,300
Other receivable	85,102	14,931
Pledges receivable	293,869	192,105
Rent receivable	 21,630	13,917
Total financial assets	10,019,121	10,012,430
Less assets unavailable for general expenditures:		
Investments restricted for endowment	(750,000)	(750,000)
Restricted by governing body requiring approval for disbursement	 (2,913,469)	(2,369,890)
Total financial assets not available to be used within one year	 (3,663,469)	(3,119,890)
Financial assets available to meet cash needs for general		
expenditures within one year	\$ 6,355,652	\$ 6,892,540

In addition to financial assets available to meet general expenditures over the next 12 months the Organization has a line-of-credit agreement with available borrowings totaling \$1,000,000 as described in Note 15. In addition, the Organization operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures.

The Organization's governing board has designated a portion of funds without donor restriction. These fund are subject to a spending policy and are invested for long-term appreciation and current income but remain available and may be spent at the discretion of the Board of Directors as described in Note 18.

Note 4 - Fair Value Measurements:

The following table summarizes assets measured at fair value by classification within the fair value hierarchy at June 30:

		2024	
	Quoted Prices in Active Markets for Identical Assets (Level 1)	SignificantOtherSignificantObservableUnobservableInputsInputs(Level 2)(Level 3)June 30, 20	
Mutual Funds: Fixed income funds Large cap equity funds International securities funds Real estate securities funds Beneficial interest in endowment	\$ 1,240,538 900,974 364,975 85,016	\$ - \$ - \$ 1,240,5 900,9 364,9 85,0	974 975
funds (Note 13)	\$ 2,591,503	\$ <u>-</u> \$ <u>8,992</u> \$ <u>8,992</u> \$ <u>-</u> \$ <u>8,992</u> \$ <u>2,600,4</u> 2023	992 195
	Quoted Prices in Active Markets for Identical Assets (Level 1)	SignificantOtherSignificantObservableUnobservableInputsInputs(Level 2)(Level 3)June 30, 20	
Mutual Funds: Fixed income funds Large cap equity funds International securities funds Real estate securities funds Beneficial interest in endowment funds (Note 13)	\$ 1,221,320 791,686 338,648 81,220 \$ 2,432,874	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	586 548 220 570

The reconciliation for financial instruments measured at fair value on a recurring basis using significant unobservable inputs (Level 3) are included in Note 14 as indicated above.

The following table represents the Organization's Level 3 financial instrument, the valuation techniques used to measure the fair value of the financial instrument, and the significant unobservable inputs and the range of values for those inputs for the years ended June 30:

		2024		
Instrument	Fair Value	Principal Valuation Technique	Unobservable <u>Inputs</u>	Significant Input Values
Beneficial interest in endowment funds	\$ 8,992	Valuation of underlying assets as provided by San Diego Foundation	Base Price	N/A
		2023		
Instrument	Fair Value	Principal Valuation Technique	Unobservable <u>Inputs</u>	Significant Input Values
Beneficial interest in endowment funds	\$ 8,670	Valuation of underlying assets as provided by San Diego Foundation	Base Price	N/A

Note 5 - Investments:

Investments are stated at fair value and consist of the following at June 30:

		<u>2024</u>		<u>2023</u>
Mutual Funds	\$	2,591,503	\$	2,432,874
Investments are categorized in the statement of financial position as follows:				
		<u>2024</u>		<u>2023</u>
Investments - Current Investments - Restricted for endowment Total Investments	\$ \$	1,841,503 750,000 2,591,503	\$ \$_	1,682,874 750,000 2,432,874

The following schedule summarizes the investment income for the years ended June 30:

	2024					
	Without Donor <u>Restriction</u>		V	Vith Donor		
			F	Restriction		<u>Total</u>
Net unrealized gains	\$	331,490	\$	-	\$	331,490
Net realized gains		42,187		-		42,187
Income from investments in Limited Partnerships, net		3,600		-		3,600
Endowment investment income		-		698		698
Interest and dividend income		150,202				150,202
Total Investment Income	\$	527,479	\$	698	\$	528,177
				2023		
	W	/ithout Donor	V	Vith Donor		
		Restriction	<u>F</u>	Restriction		<u>Total</u>
Net unrealized gains	\$	118,401	\$	80,736	\$	199,137
Net realized gains (losses)		230		(988)		(758)
Income from investments in Limited Partnerships, net		7,466		-		7,466
Income from acquisition of subsidiary		3,232,328		-		3,232,328
Loss on revaluation of subsidiary		(231,006)		-		(231,006)
Endowment investment income		-		550		550
Interest and dividend income		305,369		20,628		325,997
Total Investment Income	\$	3,432,788	\$	100,926	\$	3,533,714

Note 6 - Other Receivable:

Other receivable represents outstanding commitments from donors for contributions that are yet to be received but are legally enforceable and measurable. The Organization reports a subsidy tenant receivable due from tenants under a subsidized housing program designed to assist low-income tenants. The government agency (Agency) agrees to pay a portion of the rent on behalf of the eligible tenants. The receivable is recognized when the Organization has provided the housing services but has not yet received the payment from the Agency.

Other receivable consisted of the following at June 30:

	<u>2024</u>	<u>2023</u>
Other receivables – related party	\$ 40,000	\$ -
Other contributions receivable	27,602	8,977
Subsidy tenant receivable	17,500	5,954
	\$ 85,102	\$ 14,931

Note 7 - Grants Receivable:

Grants receivable consist of the following at June 30:

	<u>2024</u>	<u>2023</u>
County of San Diego - Aging and Independence Services	\$ 1,544,083	\$ 1,746,565
City of San Diego – Bridge Senior Shelter	158,094	254,838
City of San Diego - Transitional Housing	17,194	21,042
City of Oceanside - CDBG	 5,226	 8,541
Total Grants Receivable	\$ 1,724,597	\$ 2,030,986

Note 8 - Pledges Receivable:

Pledges receivable consist of contributions pledged to Serving Seniors. Pledges receivable consist of the following at June 30:

	<u>2024</u>	<u>2023</u>
Pledges receivable due in less than one year	\$ 293,869	\$ 192,105

Note 9 - Accounts Receivable - Related Parties:

Serving Seniors and its affiliate entities, Senior Housing Corporation and City Heights Senior Housing Corporation, have provided development, management, supporting, and other services with respect to projects in which Serving Seniors has a general partner interest. Senior Housing Corporation has provided incentive management services to Market Square Manor Associates, L.P. Serving Seniors has the following receivables from these projects for funds that have been advanced in relation to development or for contracted services provided as follows at June 30:

	<u>2024</u>		<u>2023</u>
Market Square Manor Associates, L.P.	\$ 2,428,146	\$	2,117,736
Harris Family Senior Housing	16,667		25,000
HDP Broadway, L.P.	9,200		9,200
Ramona Senior CIC, L.P.	9,067		9,067
Mid-City Family Housing CIC, L.P.	3,400		3,333
HDP New Palace, L.P.	3,000		3,000
HDP Village North, LLC	2,500		2,500
HDP West Park, L.P.	-		1,000
Subtotal	2,471,980	-	2,170,836
Less: Allowance for credit losses	(2,119,596)		(1,972,536)
Total Accounts Receivable - Related Parties, Net	\$ 352,384	\$	198,300

2024

2022

The accounts receivable from Market Square Manor Associates, L.P. is payable from available cash flow after all priority payments, as defined in the partnership agreement. Management has established an allowance for credit losses totaling \$2,119,596 and \$1,972,536 at June 30, 2024 and 2023, respectively. Management believes that all other accounts receivable from related parties are fully collectible, therefore no allowance for credit losses has been established.

Note 10 - Restricted Reserves:

Serving Seniors

Replacement Reserve

The Organization holds a replacement reserve account relating to the Market Square Manor Associates, L.P. to be used for any eligible capital items, reimbursable amounts, and routine maintenance items. The reserve account has a balance of \$173,064 and \$102,670 as of June 30, 2024 and 2023, respectively.

Operating Reserve

The Organization holds an operating reserve account relating to City Heights Square, L.P. to be used for any eligible capital items, reimbursable amounts, and routine maintenance items. The reserve account has a balance of \$26,581 and \$72,414 as of June 30, 2024 and 2023, respectively.

Note 10 - Restricted Reserves: (Continued)

City Heights Square, L.P.

Replacement Reserve

The replacement reserve is held by Lument Capital, LLC in accordance with the provisions of the Regulatory Agreement to be used for replacement of property. The following is the detailed activity in the replacement reserve for the one year and six months, respectively ended June 30:

		<u>2024</u>		<u>2023</u>
Balance, Beginning of Period Add: Deposits Interest income Less: Authorized withdrawals	\$	255,068 131,532 1,646 (24,508)	\$	260,511 23,330 562 (29,335)
Balance, End of Period	\$	363,738	\$	255,068
Note 11- Notes Receivable:				
Notes receivable consist of the following at June 30: Senior Housing Corporation has a note receivable from Market Square Manor Associates, L.P., A California Limited Partnership, for the purchase of the land associated with the construction of Detilor Family Senior Pasidones. The note secrets interact at 5 05%		<u>2024</u>		<u>2023</u>
Potiker Family Senior Residence. The note accrues interest at 5.05% per annum and is payable on December 6, 2056 (See Note 16). Accrued interest receivable totaled \$-0- (Accrued interest receivable of \$2,127,037 net of allowance of \$2,127,037) and \$-0- (Accrued interest receivable of \$2,010,365, net of allowance of \$2,010,365) at June 30, 2024 and 2023, respectively.	\$	2,310,334	\$	2,310,334
Serving Seniors has a note receivable from Market Square Manor Associates, L.P., A California Limited Partnership, for the advance made to payoff and discharge a note held by Citibank. The loan closing fee of \$7,135 is reimbursable from Market Square Manor Associates, L.P. The note accrues interest at 7.15% per annum and is payable on June 15, 2034. Accrued interest totaled \$7,149 and				
\$11,513 at June 30, 2024 and 2023, respectively. Total Notes Receivable	\$	<u>608,734</u> 2,919,068	\$	<u>654,371</u> 2,964,705
	Ψ	2,717,000	Ψ	2,707,703

Note 12 - Land, Building and Equipment:

Land, building and equipment consist of the following at June 30:

	<u>2024</u>	2023
Land	\$ 6,114,657	\$ 6,114,657
Building	31,888,724	31,888,724
Furniture and equipment	4,105,106	3,943,813
Vehicles	1,265,351	1,168,027
Leasehold improvements	1,313,682	1,313,682
Subtotal	44,687,520	44,428,903
Less: Accumulated depreciation	(18,062,044)	(16,859,049)
Land, Building and Equipment, Net	\$ 26,625,476	\$ 27,569,854

Note 13 - Investments in Limited Partnerships:

Serving Seniors' affiliate entities, Senior Housing Corporation and City Heights Senior Housing Corporation own general partner interests in limited partnerships accounted for on the equity method. The following are the balances in the affiliated entities' capital accounts at June 30:

	<u>2024</u>	<u>2023</u>
Market Square Manor Associates, L.P. (0.005%)	\$ 265,224	\$ 265,268
HDP Mariner's Village, L.P. (0.002%)	3,811	1,575
HDP Broadway, L.P. (0.002%)	3,191	3,094
HDP New Palace, L.P. (0.002%)	2,141	826
Ramona Seniors CIC, L.P. (0.005%)	 79	 83
Total Investments in Limited Partnership	\$ 274,446	\$ 270,846

Note 14 - Beneficial Interest in San Diego Foundation:

The Organization has a beneficial interest in endowment funds held at San Diego Foundation (SDF), which is classified as with donor restrictions and must be maintained in perpetuity. The beneficial interest held by SDF is invested in a portfolio of equity and debt securities which is structured for long-term total return consisting of 40% global equities, 15% hedge funds, 10% fixed income 25% alternative investments, and 10% real estate investments. The Organization receives distributions of earnings on an annual basis. The distributions are used to further the Organization's mission of providing the San Diego community with challenging and exciting music at a high artistic level. The Organization received \$376 and \$365 in distributions for the years ended June 30, 2024 and 2023, respectively.

Note 14 - Beneficial Interest in San Diego Foundation: (Continued)

The activity in the beneficial interest in endowment funds held by San Diego Foundation consisted of the following for the years ended June 30:

	<u>2024</u>	<u>2023</u>
Balance, Beginning of Year	\$ 8,670	\$ 8,384
Investment income	698	550
Contribution	-	101
Distribution	(376)	(365)
Total Beneficial Interest in Endowment Funds	\$ 8,992	\$ 8,670

Note 15 - Line-of-Credit:

Serving Seniors has a business line-of-credit with a financial institution, under which Serving Seniors is allowed to borrow up to \$1,000,000. Advances under this agreement bear interest equal to the financial institution's prime rate subject to change from time-to-time based on the changes in the rate as published in the Wall Street Journal. Under no circumstances will the interest on the note be less than 4.75% per year. The line-of-credit is secured by the accounts, inventory and equipment of the Organization and matures on December 21, 2024. There was no balance outstanding at June 30, 2024 and 2023.

Note 16 - Notes Payable:

Notes payable consist of the following at June 30:

	2024	<u>2023</u>
Serving Seniors has entered into a Participation Agreement with Civic		
San Diego, the successor to the Redevelopment Agency of San Diego		
(Agency) and Market Square Manor Associates, LP (Partnership)		
whereby the Agency has conveyed title to land to the Organization with		
the understanding that the Partnership purchase the land for \$2,592,000,		
of which \$392,000 was paid by the Partnership to the Agency and the		
balance is evidenced by a purchase money note to Serving Seniors. (See		
Note 11). Should Serving Seniors not comply with the terms of the		
Participation Agreement, Serving Seniors must pay back to the Agency		
an amount equal to the net present value of the anticipated future residual		
receipts, calculated on the basis of a 10% discount rate for the balance of		
the 55-year term of the agreement. This value is assumed to be equal to		
the purchase money note due in December 2056. Secured by an Agency		
Deed of Trust. Accrued interest payable was calculated at 5.05% which		
totaled \$-0- (Accrued interest payable of \$2,333,804, net of allowance of		
\$2,333,804) and \$-0- (Accrued interest payable of \$2,222,400, net of		
allowance of \$2,222,400) at June 30, 2024 and 2023, respectively.	\$ 2,200,000	\$2,200,000
Total Notes Payable	\$ 2,200,000	\$ 2,200,000

2024

2022

Note 16 - Notes Payable: (Continued)

Future principal payments on notes payable are as follows:

Years Ended June 30		
2025	\$ -	
2026	-	
2027	-	
2028	-	
2029	-	
Thereafter	\$ <u>2,200,000</u> \$ <u>2,200,000</u>	
7 - Mortgage Payable:		
ge payable consists of the following at June 30:		
	<u>2024</u>	<u>2023</u>
y Heights Square, L.P. has signed a promissory note with Red ortgage Capital, Inc. (rebranded as Lument Capital in 2020) in the nount of \$2,100,000. The note bears simple interest at a rate 6.95% per num and requires monthly principal and interest payments of \$13,901		

Note 17

Mortgag

City Heights Square, L.P. has signed a promissory note with Red Mortgage Capital, Inc. (rebranded as Lument Capital in 2020) in the amount of \$2,100,000. The note bears simple interest at a rate 6.95% per annum and requires monthly principal and interest payments of \$13,901 payable in full on September 1, 2061. Secured by the property. Accrued interest payable totaled \$8,723 and \$9,070 at June 30, 2024 and 2023,		<u>2024</u>	<u>2023</u>
respectively.	\$	1,506,096	\$ 1,565,956
Total Mortgage Payable		1,506,096	1,565,956
Less: Unamortized debt issuance costs		(100,015)	(107,524)
Mortgage Payable, net	\$	1,406,081	\$ 1,458,432
Future principal payments on mortgage payable are as follows: Years Ended June 30			
2025	\$	64,155	
2026		68,759	
2027		73,693	
2028		78,981	
Thereafter	_	1,220,508	
Total	\$	1,506,096	

Debt issuance costs total \$225,279 less accumulated amortization of \$125,264 and \$117,755 at June 30, 2024 and 2023, respectively.

Note 18 - Net Assets:

Board Designated Net Assets

The Organization's governing board has designated a portion of its resources without donor restrictions for general operations. Board designated net assets totaled \$2,913,469 and \$2,369,890 as of June 30, 2024 and 2023, respectively.

Net Assets With Donor Restrictions

Net assets with donor restrictions represent contributions and other inflows received by the Organization, which are limited in their use by the donor-imposed stipulations. Net assets with donor restrictions are available for the following purposes at June 30:

	<u>2024</u>			<u>2023</u>	
Subject to Expenditure for Specified Purpose:					
Health and social services	\$	200,493	\$	379,510	
Nutrition programs		124,758		2,324	
Wellness Center		23,926		59,260	
Enrichment and activities		-		30,000	
Total Subject to Expenditure for Specified Purpose	_	349,177	_	471,094	
Subject to the Passage of Time:					
Gala event		237,500		244,577	
Endowments (Note 19)		-		268,758	
Total Subject to the Passage of Time		237,500	_	513,335	
Perpetual in Nature:					
Endowments (Note 19)		758,992		758,670	
Total Net Assets with Donor Restrictions	\$	1,345,669	\$	1,743,099	

Net assets released from donor restrictions by incurring expenses satisfying the restricted purpose or by the occurrence of the passage of time or other events specified by the donors are as follows for the years ended June 30:

	2024		<u>2023</u>
Purpose Restrictions Accomplished:			
Wellness Center	\$ 506,333	\$	394,740
Health and social services	440,517		276,898
Nutrition programs	59,067		29,091
Enrichment and activities	35,000		-
Time Restrictions Fulfilled	805,811		9,654,903
Endowment Distributions	 376	_	365
Total Net Assets Released From Restrictions	\$ 1,847,104	\$	10,355,997

Note 19 - Endowment Net Assets:

Serving Seniors' endowment consists of two individual funds. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence of donor-imposed restrictions. Serving Seniors holds and manages one fund, with the other fund held and managed by the San Diego Foundation.

Web MD Health Preservation Endowment

In regards to the Web MD Health Preservation Endowment funds held and managed by Serving Seniors, Serving Seniors has interpreted the enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, Serving Seniors classifies as donor restricted net assets of a perpetual nature (1) the original value of gifts donated to the permanent endowment (2) the original value of subsequent gifts donated to the permanent endowment (3) accumulations to the permanent endowment made in accordance with the direction of the donor-restricted endowment fund that is not classified in donor restricted net assets of a perpetual nature is classified as donor restricted net assets with time restrictions until those amounts are appropriated for expenditure by Serving Seniors in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, Serving Seniors considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of Serving Seniors and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of Serving Seniors
- The investment policies of Serving Seniors

Serving Seniors considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. Serving Seniors has interpreted UPMIFA to permit spending from underwater funds in accordance with the prudent measures required under the law. Serving Seniors has no underwater endowment funds at June 30, 2024 and 2023.

Serving Seniors has adopted investment and spending policies for endowment funds that:

- Protect the invested assets
- Preserve spending capacity of the fund income
- Maintain a diversified portfolio of assets that meet investment return objectives while keeping risk at a moderate level
- Comply with applicable laws

Note 19 - Endowment Net Assets: (Continued)

Web MD Health Preservation Endowment (Continued)

Serving Seniors' endowment funds are invested in a diversified portfolio of mutual funds that are structured to satisfy its long-term rate-of-return objectives. Serving Seniors relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends).

Serving Seniors is entitled to withdraw the lesser of five percent of the December 31st market value or any surplus above the original corpus of \$750,000 to be used in support of operational programs. It is anticipated that the distribution is paid out in a lump sum during the first calendar quarter. Changes to the 5% rule may be approved by the majority vote of the Board of Serving Seniors.

San Diego Foundation Managed Funds

The beneficial interest in endowment funds of Serving Seniors held by San Diego Foundation (the "SDF") are managed in accordance with UPMIFA. SDF's objective is to maintain the purchasing power (real value) of the endowment funds. However, from time to time, the fair value of the assets in the endowment fund may fall below the level that the donors require Serving Seniors to retain as a fund of perpetual duration. Donor restricted net assets of perpetual nature held by SDF are comprised of the following:

- The original value of gifts donated to the fund
- The original value of Serving Seniors funds transferred to the fund
- The original value of subsequent gifts donated to the fund
- Investment income and realized and unrealized gains and losses on investments
- Less: Distributions from the fund in accordance with the spending policy

SDF endowment funds are invested in a portfolio of equity and debt securities which is structured for long-term total return. To provide diversification and to moderate risk, the investments are divided into carefully defined asset classes. Funding available for each asset classification is invested by professional money managers hired by SDF through a competitive process. The investment performance of each money manager is monitored by an independent consultant hired by SDF.

SDF's spending policy is to disburse 5% annually, based upon endowment principal market value over the last 36 months. These calculations are made on a monthly basis. If the market value of the Endowment Principal of any fund, at the end of each month, is less than the initial value of all contributions made to the Endowment Principal, then distributions will be limited to interest and dividends received.

Endowment composition by type of fund at June 30:

	2024 ermanently Restricted	2023 ermanently Restricted
Web MD Health Preservation Beneficial interest in endowment funds – San Diego Foundation	\$ 750,000 8,992	\$ 750,000 8,670
Total Endowment Net Assets	\$ 758,992	\$ 758,670

Note 19 - Endowment Net Assets: (Continued)

Changes in endowment net assets for the years ended June 30:

	Time <u>Restricted</u>	ermanently Restricted	<u>Total</u>
Endowment Net Assets at June 30, 2022	\$ 217,224	\$ 758,384	\$ 975,608
Investment income	100,376	550	100,926
Contributions	-	101	101
Appropriation of endowment assets for expenditures	(48,842)	(365)	(49,207)
Endowment Net Assets at June 30, 2023	 268,758	 758,670	1,027,428
Investment income	-	698	698
Appropriation of endowment assets for expenditures	(268,758)	(376)	(269,134)
Endowment Net Assets at June 30, 2024	\$ -	\$ 758,992	\$ 758,992

Note 20 - Leasing Activities:

Serving Seniors leases office equipment through August 2028 with an option to purchase the equipment for its fair market value, renew the agreement, or return the equipment.

The following summarizes the line items in the consolidated statement of financial position which include amounts for the operating lease as of June 30:

		<u>2023</u>		
Operating lease right-of-use asset, net	\$	35,606	\$	44,326
Current portion of operating lease liability Operating lease liability, net of current portion	\$	8,381 27,863	\$	8,076 36,244
Total operating lease liability	\$	36,244	\$	44,320

The following summarizes the weighted average remaining lease term and discount rate as of June 30:

	<u>2024</u>	<u>2023</u>
Weighted average remaining lease term	50 months	62 months
Weighted average discount rate	3.67%	3.67%

Note 20 - Leasing Activities: (Continued)

The following is a schedule of the future minimum lease payments under the operating lease:

Years Ended June 30	
2025	\$ 9,572
2026	9,572
2027	9,572
2028	9,572
2029	798
Total Lease Payments	39,086
Less: Discount	(2,842)
Total	\$ 36,244

In addition to the office equipment, Serving Seniors also has office and equipment leases which did not qualify under ASC 842. The following summarizes the line items in the consolidated statement of functional expenses which include the components of lease expense for the year ended June 30:

	<u>2024</u>	<u>2023</u>
Operating lease cost:		
Amortization of right-of-use asset	\$ 8,720	\$ 1,453
Interest on operating lease liability	1,496	136
Short-term and variable lease cost	 370,391	164,091
Total lease expense	\$ 380,607	\$ 165,680

Note 21 - Pension Plan:

403(b) Pension Plan

Serving Seniors sponsors a 403(b) pension plan covering substantially all of its employees. Each employee's total contribution may not exceed the maximum allowable under current regulations. The Organization matches the first 3% of eligible compensation contributed by the employee. The Organization also pays all administrative costs of this plan. All beneficiaries of the 403(b) plan are responsible for their own plan investment decisions. Matching contributions under this plan totaled \$86,701 and \$86,501 for the years ended June 30, 2024 and 2023, respectively and are included in employee benefits.